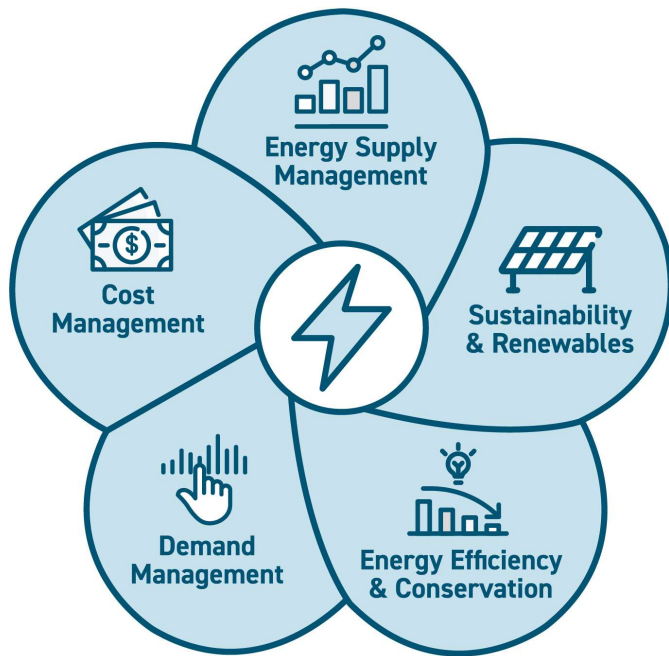




# Decarbonization: Focus on Efficiency and Conservation

*Superior insights. Sustainable solutions. Brighter future.*

# Comprehensive Approach to Energy Management



## Holistic

Examination of each element of energy management in a systematic approach rather than individually allows for the discovery of more improvement opportunities, risk mitigation, value optimization and optimized results.

## Integrated and inter-disciplinary

Integrated expertise in energy markets/rates, energy usage and technologies enabling effective oversight across all energy domains driving the generation of unique insights and high-value solutions.

## Programmatic

Ongoing collaboration with customers through the life of the program, creating the opportunity for adjustments and recalibrations as circumstances change and learnings are incorporated.

## End-to-End

Application of a consistent, end-to-end approach to energy management through our five-stage approach



# Integrated, Holistic Energy Management



## Sustainability and Renewables

Decarbonization Roadmap Development  
Renewable Energy Advisory  
Turnkey Net-zero Emission Solutions



## Efficiency and Technology

Energy Efficiency Program and Turnkey Execution  
Technology and Asset Optimization  
Data Analytics (Sector, Portfolio and Facility)



## Cost Management

Cost Management with Forecasting and Variance Analysis  
Rate Analysis and Optimization  
Bill Pay Management and Coordination



## Demand Management

Load Management as a Service  
Generation and Transmission Peak Management  
Demand Response



## Energy Supply Management

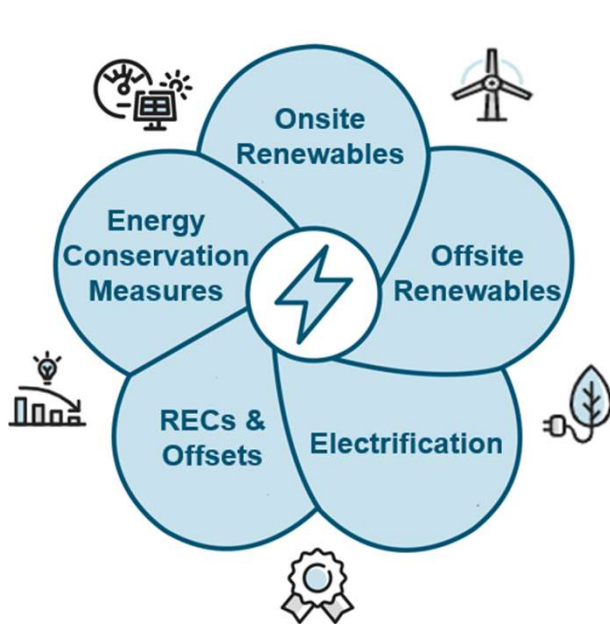
Strategic Purchasing  
Product Modeling and Risk Analysis  
Market and Procurement Advisory

# Decarbonization Complexities

- ☑ Diverse range of facility characteristics
- ☑ Complex energy utility rates and market structures globally
- ☑ Availability and profile of off-site renewable resources
- ☑ Energy efficiency assessments
- ☑ Onsite renewable resource potential and production profile
- ☑ Data collection, standardization and analytics
- ☑ Varying financial and environmental impacts of projects
- ☑ Diverse asset and program portfolio management

# Net-zero Strategy Planning and Execution

Implement a strategic net-zero framework that identifies all decarbonization measures in a scenario planning model based on market, technology and risks.



- 1** **Landscape Survey** to uncover all measures, including emerging technologies to reduce scope emissions
- 2** **Opportunity Assessment** to evaluate project feasibility, emissions impact and economic viability
- 3** **Strategy Development** based on risk analysis, corporate objectives and scenario modeling
- 4** **Project Execution** and delegation of authority to execute on measures based on strategy scenario planning
- 5** **Program Management** to measure success, track emission reductions and cost savings

# Comprehensive Review of Mechanisms

Assessing a range of discrete options to form integrated solutions results in an optimized approach. Investing in high-value solutions early in the roadmap will provide an opportunity to capitalize on favorable markets.



## Energy Conservation Measures

Projects that reduce energy and demand consumption and associated cost



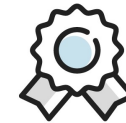
## Onsite Renewables

Behind-the-meter renewable energy assets to offset all or a percentage of load



## Offsite Renewables

Virtual purchased power agreements or integrated retail products



## Renewable Energy Certificates & Offsets

Ability to claim renewable energy without a direct offset or asset commitment







## Electrification

Beneficial or transportation electrification to reduce emissions

# Focus on Energy Conservation First

Regardless of where you are in your net-zero journey, deep energy efficiency and conservation.

-  The best MW is the one not used with zero emissions and ongoing energy spend. Reduction in usage provides grid support in resiliency needs
-  Reducing usage through conservation and efficiency reduces quantity of renewable energy procurement and offset needs
-  Mature technologies with many projects with a short payback period and high ROI
-  Direct impact on climate as emissions are not being released and meets high ambition net zero targets and abatement strategies

# Energy Conservation Principles

## Energy Recovery

Extract unused energy potential for maximum conservation and emission reductions.

- Process Heat
- Cooling potential (economizing)

## Energy Controls

Matching energy consumption/output to actual needs (controls).

- Equipment turnoff/turndown
- Heating and cooling set points
- Speed variation
- Trade hot water for steam

## Eliminate Leakage

Eliminating leakage will improve performance and maximize efficiency – sustainable practice.

- Insulation/weatherization
- Compressed air, other

## Equipment Upgrades

Basic facility equipment upgrades to maximize efficiency.

- Lighting, heating and cooling systems, retrocommissioning, air distribution systems



# Efficiency and Conservation Measures

## Noteworthy Measures to Explore in Addition to Common Measures



Building Improvements – lighting, HVAC, Smart Systems



Steam system to hot water conversion



Waste Energy Recovery



Heat Pump Configurations



Process Control Modification

## Common Measures

- Building Automation Systems
- Retrocommissioning
- Steam Trap Audits
- Compressed Air Leak Audit & Supply-side Performance Review
- Water Economizers (free cooling)
- Boiler Room Thermodynamic efficiency audit
- Plug Load Audit

# Efficiency and Conservation Measures



## **Building Improvements (HVAC, Lighting, Behavioral Technologies):**

- Inflation Reduction Act dramatically increased tax deductions for HVAC, lighting and building envelopment – more attractive economics
- Building improvements may also qualify in capacity auctions yielding additional returns
- Lighting controls and behavioral systems can bring significant additional value in meeting energy reduction goals



## **Steam System to Hot Water Conversion**

- Hot water delivery system solutions need to be considered in thermal system evaluations (upgrades or new construction) are an essential measure to consider to yield higher efficiency
- Hot water delivery has fewer losses than steam delivery systems and operationally is a more cost-effective solution
- Hot water systems are more flexible in the fuel types used for generation, which can help meet emission reduction objectives

# Efficiency and Conservation Measures



## Waste Energy Recovery (WER):

- Inflation Reduction Act improved investment opportunities in WER generators
- Where high volumes of gases (steam, compressed air, natural gas, process gasses) are reduced in pressure using a throttling valve, expansion turbines can be used
- High temperatures can also be captured and converted into usable energy
  - “Low temperature” heat recovery generators (~75 kW - 1000 kW) need waste heat of > 200°F. Applications include: dryer/furnace exhaust, flares stacks, product cooling before packaging or storage
  - “High temperature” heat recovery generators (~2 MW - 10 MW) need waste heat of >600°F. Applications Include: cement manufacturing, steel production, and stacks from gas-powered equipment

# Efficiency and Conservation Measures



## Heat Pumps

- Transferring heat from one flow stream to another is far more efficient than generating heat outright
- When there are simultaneous functions of heating and cooling a heat pump can add significant value. For example, one vessel may be heating where another may be transferring, and needs cooled.



## Process Controls

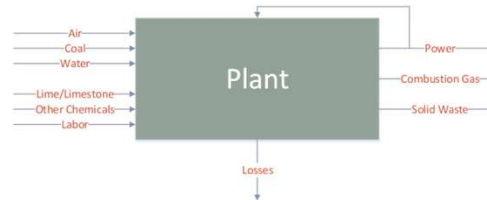
- Many auxiliary processes are designed to run at a fixed demand. Upgrading these to variable demand systems helps improve EE and reduces costs.
- Most fans and pumps have a cubic relationship between power and rate. Slowing these down can have dramatic impacts. Some examples are transferring products to storage and upgrading a cooling loop to be temperature controlled.

# Methodical Approach

Determining the right measures for your organization can be daunting. Having a structured methodology is key ingredient for your team and partners to have success.

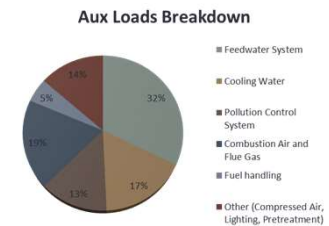
1

Start at a high level



2

Break down into functional areas. Attempt to see energy by area to determine impact to overall consumption



3

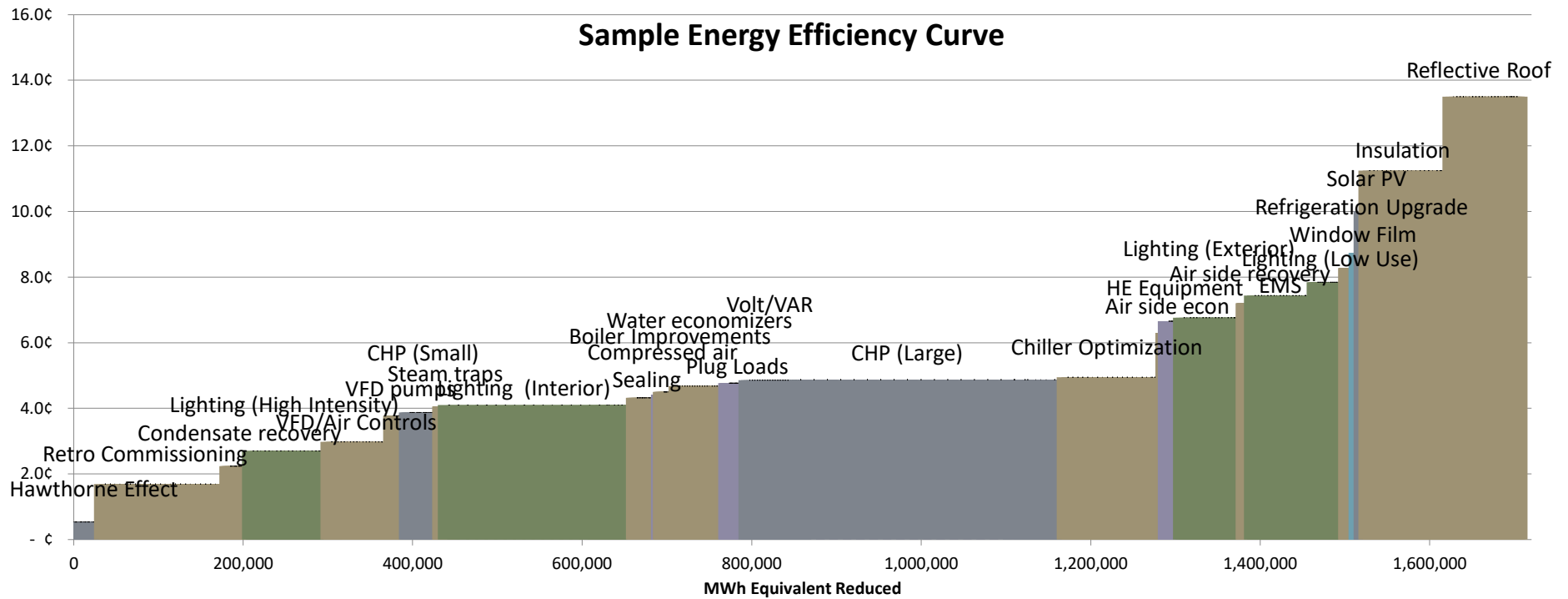
Every site is different, but the energy systems are the same. Identify the energy systems within the areas (Utilities, lighting, motors, fluid flow, steam, cooling, heating...)

4

Compare actual energy use to theoretical

# Energy Efficiency Curve

Rank the opportunities





# Appendix

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