

**SKYROCKETING
NATURAL GAS
& ELECTRICITY
PRICES**

Managing Energy Costs in a Volatile Market

27th Annual Ohio

ENERGY

Savings & Management

C O N F E R E N C E

**Tuesday - Wednesday
February 28-March 1, 2023**

The Columbus, a Renaissance Hotel, Columbus

Featuring Energy Experts from Some of Nation's Leading Organizations Including:



U.S. Chamber of Commerce
Global Energy Institute



JobsOhio
Ohio's Economic &
Jobe-startup Cooperation



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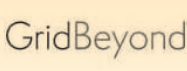
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GridBeyond



GridBeyond



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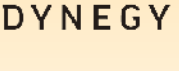
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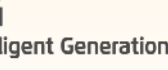
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OELC
The 1st Service Authority for Ohio's
Largest Energy Users

27th Annual Ohio Energy Savings & Management

C O N F E R E N C E

Tuesday, February 28, 2023

7:15 a.m. **Woody Hayes Ballroom South Foyer**
Registration, Pick Up Name Badge and Displays Open

Complimentary Wi-Fi for Attendees

sponsored by **EnPowered**

(Connect to wireless network: **Renaissance_CONFERENCE**; open your web browser; and enter case-sensitive password: **EnPowered.**)



Presentations & Speakers Bios – Download to your electronic devices from **MECseminars.com** under the **Energy Savings & Management** tab and in **Presentations in PDF Format** from Energy Savings & Management Programs

Woody Hayes Ballroom East & West Foyers

Breakfast sponsored by **Dynegy**

(Freshly-brewed coffee and specialty teas; orange & apple juices; assorted soft drinks & bottled water; fresh fruit salad, assorted breakfast breads & muffins, butter & preserves; scrambled eggs with salsa, cheddar cheese and scallions; breakfast potatoes and turkey bacon)



8:45 a.m. **Woody Hayes Ballrooms BCDE - Conference Welcome & Introductions** – Renee Rambo, *Chairman, Ohio Energy Leadership Council (OELC)* and *Energy Manager, Vallourec STAR LP, Girard*

8:55 a.m. **Delivering a Clean Energy Future? Insights into the Historic Investment into Clean Energy and Tax Credits & Incentives from the Inflation Reduction Act (IRA); Infrastructure Investment for Jobs Act (IIJA) and CHIPS & Science Act (CHIPS) ... How They Will Accelerate Energy & Climate-Related Investments** – Paul A. Naumoff, *Principal and Global & Americas Location, Investment, Credits and Incentives Services Leader and Global Co-Leader - Sustainability and ESG Tax, Ernst & Young, LLP, Columbus*

9:50 a.m. **Powering America's Economy – Energy Security and Energy Transition Continue to Remain Paramount** – Christopher Guith, *Senior Vice President, U.S. Chamber of Commerce, Global Energy Institute, Washington, DC*

10:30 a.m. **Woody Hayes Ballroom East & West Foyers - Visit the Energy Displays & Mid-Morning Break**
sponsored by **Energy Harbor** (Cinnamon rolls, granola bars & yogurts and freshly brewed coffee, specialty hot teas, assorted soft drinks and bottled water)



10:45 a.m. to 11:45 a.m. 6 Interactive & Concurrent Workshops

- A. **Room 22 - Energy Savings Champions – Best Practices & Case Studies in Energy Reduction & Energy Efficiency in Award-Winning Manufacturers** – Teresa M. Sexton, *Corporate Environ. & Energy Manager, Navistar, Inc., Springfield* and Lisa Majchrzak, *Certified Energy Manager (CEM) and Environmental Coordinator & Kailynn Zook, MS, GSP, Green Factory Plant Environmental Leader, Honda Development & Manufacturing of America, LLC Marysville & East Liberty*
- B. **Woody Hayes A - FirstEnergy: Significant Developments Impacting Electric Rates** – James Lamson III, *CPSM, CPM, Operations Service Manager, ASHTA Chemicals, Inc., Ashtabula*; Matt Brakey, *President & Katie Emling, Engineer, Brakey Energy, Chagrin Falls*; and David F. Proaño, *Regulatory Counsel, Ohio Energy Leadership Council (OELC) and Partner, BakerHostetler LLP, Cleveland*
- C. **3rd Floor – Room 31 - Best Energy Efficiency Practices ... HVAC Efficiency Operations** – Jeffrey A. Roe, *CEM, Energy Manager and Environmental Health & Safety Manager* and Matthew Wolfe, *Building Controls System Integrator, Columbus City Schools, Columbus*
- D. **3rd Floor – Room 30 - A Rapidly-Changing Energy Marketplace ... Global Trends, Natural Gas & Power Markets, Price Risk and Renewables** – Josh Buras, *Managing Director, North East/Midwest Portfolio Management & Dan Chumbley, Director, Energy, Risk & Carbon Management, Calpine Energy Solutions, San Diego, CA & Downers Grove, IL*
- E. **Room 21 - Achieving Cost Savings with Energy Efficiency and Finance Programs** – Megan Meadows, *Chief, Community Services Division*; Luke Stedke, *Assistant Chief, Community Services Division*; Shaun Sagle, *Energy Programs Manager*; Manny Anunike, *Energy Specialist*; Karla Gulker, *Energy Loan Program Coordinator*; and Caroline Johnstone, *Energy Analyst 2, Ohio Department of Development, Columbus* and Melisa Adrien, *Program Coordinator & Nikhila Rao, Program Manager, Graphet Data Mining, Cincinnati*
- F. **Room 20 - Fundamentals of a Clean Energy Future ... Net Zero, Approaches to Environmental Sustainability and Technologies & Innovations** – Jamie E. Jankowski, *PE, CEM, Director Strategic Account Solutions, AEP Energy, Columbus*

11:45 a.m. **Woody Hayes Ballrooms BCDE - Luncheon**
sponsored by **AEP Energy**
(Pre-set field greens & arugula with raspberries, grape tomatoes and sunflower seeds, balsamic vinaigrette and braised short rib, carrots & roasted potatoes; coffee, ice tea and water)



12:15 p.m. **Why is Ohio Attracting World-Class Corporations such as Intel's \$20 Billion Investment Deploying Clean Energy Solutions and Transforming Ohio as the Silicon Heartland, the New Epicenter of Leading-Edge Technology?** – Matt Cybulski, *Managing Director, JobsOhio*, Columbus and Ashley Savio, *CECd, Director, Economic Development, American Electric Power (AEP)*

1:00 p.m. **Woody Hayes Ballroom East & West Foyers - Mini-Desserts among the Energy Displays**

1:30 p.m. to 2:30 p.m. 5 Interactive & Concurrent Workshops

- H. **Room 20 - Cost of Electricity in Ohio ... Managing Electric Costs in a Highly Volatile Environment** – Matt Brakey, *President Brakey Energy*, Chagrin Falls and David Zadeh, *Chief Operating Officer, Toshi CMC, LLC*, Norwalk
- I. **3rd Floor – Room 30 - Smart & Savvy Energy Professionals ... Shopping for an Electricity Supplier** – Katie Kiefer, *Director, Retail Solutions, Dynegy*, Cincinnati
- J. **Woody Hayes A - Volatile Natural Gas Prices ... Market Outlook & Trends, Price Drivers and Innovative Product Options** – Brian Habacivch, *Principal, Commodities Management Group, Constellation*, Louisville, KY and Jeff Bolyard, *Principal, Energy Supply Advisory, Edison Energy LLC*, Columbus
- K. **Room 21 - Duke Energy Ohio: Significant Developments Impacting Electric Rates** – Anthony J. Smith, *Power Supply Analyst, Marathon Petroleum Company*, Findlay and David F. Proaño, *Regulatory Counsel, Ohio Energy Leadership Council (OELC) and Partner, BakerHostetler LLP*, Cleveland
- L. **Room 22 - Unlocking Multiple Value Streams: The Cincinnati/Northern Kentucky International Airport's Terminal Garage Energy Efficiency and Parking Wayfinding Project** – Andrew S. Ritch, *Partner, Donovan Energy*, Cincinnati

2:30 p.m. **Woody Hayes Ballroom East & West Foyers - Visit Energy Displays and Afternoon Refreshment Break** sponsored by Constellation
(Freshly-baked cookies, seasonal whole fruit, freshly-brewed coffee, specialty teas, assorted soft drinks and bottled water)



2:45 p.m. to 3:45 p.m. 6 Interactive & Concurrent Workshops

- M. **3rd Floor – Room 30 - Ohio Strategy for Developing a Clean Hydrogen Hub: Generation, Infrastructure and Markets** – Andrew Thomas, *Director of Midwest Hydrogen Center of Excellence and Energy Policy Center & Mark Henning, Research Associate, Cleveland State University*, Cleveland and Kirt Conrad, *CEO/Executive Director, Stark Area Regional Transit Authority*, Canton
- N. **Room 22 - 'Pay with Your Savings' ... How to Cut Your Energy Bill by Half without Any Upfront Investment!** – Tomas van Stee, *Founder & CEO, EnPowered*, Kitchener, Ontario and Columbus
- O. **Room 21 - Practical Application of Energy Management Systems such as ISO 50001 to Combat Higher Energy Costs, Accelerate Savings, Decarbonization and Achieving Your ESG Goals** – Renee Rambo, *Energy Manager, Vallourec STAR LP*, Girard and Jason Clarke, *CEM, Engineering Project Manager, Manufacturing Extension Partnership, Georgia Institute of Technology*, Rock Spring, GA
- P. **Woody Hayes A - PJM: Valuable Insight into PJM Interconnection and How its Energy and Capacity Markets Operate** – Glenn S. Benson, *Partner, BakerHostetler LLP*, Washington, D.C.; Timothy Burdis, *Senior Manager, State Policy Solutions, PJM Interconnection*, Valley Forge, PA and Brian Kauffman, *Director, Regulatory Affairs - PJM Lead, Enel North America, Inc.*, Philadelphia, PA
- Q. **Room 20 - AES Ohio (DP&L): Significant Developments Impacting Electric Rates** – David F. Proaño, *Regulatory Counsel, Ohio Energy Leadership Council (OELC) and Partner, BakerHostetler LLP*, Cleveland; Katie Emling, *Engineer, Brakey Energy*, Chagrin Falls; and Chris Hollon, *Senior Counsel, AES Ohio*, Dayton
- R. **3rd Floor – Room 31 - Commercial Property Assessed Clean Energy (C-PACE) – Innovative Financing Solution that Lets You Get Money, Make Money and Protect Your Money** – Josef Pipoly, *Co-Founder/Managing Partner, Ebee Management Group*, Columbus and Lucas Witters, *Tax Incentives Group Attorney, BakerHostetler LLP*, Cleveland

3:45 p.m. **Woody Hayes Ballroom East & West Foyers - Visit Energy Displays**

4:00 p.m. to 5 p.m. Interactive Ohio Legislative Roundtable

4:00 p.m. **Woody Hayes Ballrooms BCDE - Interactive Ohio Legislative Roundtable**

Introductions: Matt Brakey, *Secretary-Treasurer, Ohio Energy Leadership Council (OELC) and President Brakey Energy*, Chagrin Falls; Joe Price, *Exec. Director, Ohio Energy Group & Partner, Larr Policy Consulting*, Columbus and Chris Ventura, *Exec. Director, Midwest, Consumer Energy Alliance*, Columbus

The Honorable Bill Reineke, *(District 26-R, Tiffin), Chairman & The Honorable Kent Smith, (District 21-D, Euclid) Ranking Minority Member, Ohio Senate Energy & Public Utilities Committee;* The Honorable Dick Stein *(District 54-R, Norwalk), Chairman, The Honorable Sedrick Denson – Invited (District 26-D, Cincinnati), Minority Member, and Adam C. Miller – Invited (District 6-D, Columbus), Minority Member, Ohio House of Representatives Public Utilities Committee*

5:00 p.m. to 6:30 p.m. Gala Reception

5:00 p.m. **Woody Hayes Ballroom East & West Foyers - Gala Reception** sponsored by **Ohio Energy Leadership Council (OELC), the Premier Advocate for Ohio's Largest Energy Users** and BakerHostetler LLP



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Hayes Ballroom East Foyer – Stir-Fry (shrimp, chicken & beef, garden fresh vegetables including snap peas, carrots, green onions, mushrooms, sprouts, peppers & broccoli & fried rice); **Sweets** (pepan diamond, mini eclairs, cream puffs, fresh fruit tartlets, lemon bars, chocolate-dipped strawberries, exotic fruit mousse cups and white chocolate almond clusters) and **Fresh Seasonal Fruit** with honey chantilly cream. **Host Bar.**

Hayes Ballroom West Foyer – Baked **Salmon** (salmon served with mushrooms and spinach baked in a puff pastry); **Sushi** (hand-crafted assortment of California rolls, shrimp and salmon rolls; Ura Maki Sushi and pickled ginger, soy sauce and Wasabi); Bourbon-glazed **Ham** carving station (honey mustard, buttermilk biscuits and corn muffins); roasted **Turkey Breast** carving station (silver-dollar rolls, tarragon mayo, spiced mustard and cranberry relish); Bloody Mary **Shrimp Cocktail Shooters** and Ohio **apple slaw**, white cheddar **mac 'n' cheese**, and **roasted vegetables**. **Host Bar**.

6:30 p.m. **Adjournment for the Day**

Wednesday, March 1, 2023

7:30 a.m. **Woody Hayes Ballroom East & West Foyers - Breakfast & Visit the Energy Displays** sponsored by **Brakey Energy & Brakey Law** (Freshly-brewed coffee and specialty teas; orange & apple juices; assorted soft drinks & bottled water; fresh fruit salad, assorted breakfast breads & muffins, butter & preserves; scrambled eggs with salsa, cheddar cheese and scallions; breakfast potatoes and turkey bacon)



8:30 a.m. **Woody Hayes Ballrooms BCDE - Powering the Future of Ohio's Economy**

Introductions: Renee Rambo, *Chairman*, **Ohio Energy Leadership Council (OELC)** and *Energy Manager*, **Vallourec STAR LP**, Girard and *Moderator:* Carolyn Brakey, Esq., *Principal*, **Brakey Law LLC**, Chagrin Falls

Panelists: Rajiv (Raj) Bazaj, *Vice President, Sustainability Solutions*, **Constellation Energy Corp.**, Livonia, MI; Gabe Castro, *Senior Vice President, US Retail Business Markets*, **Dienergy.**, Irving, TX; Asim Z. Haque, *Vice President, State Policy & Member Services*, **PJM Interconnection**, Audobon, PA; David Holt, *President*, **Consumer Energy Alliance**, Houston, TX; Jeffrey Levine, *Vice President Gov't./Regulatory Affairs*, **ENGIE North America Inc.**, Philadelphia, PA; Steve Melink, *Founder & Chairman*, **Melink Solar**, Cincinnati and David F. Proaño, *Regulatory Counsel*, **Ohio Energy Leadership Council (OELC)** and *Partner*, **BakerHostetler LLP**, Cleveland

10:30 a.m. **Woody Hayes Ballroom East & West Foyers - Visit the Energy Displays & Mid-Morning Break** sponsored by **ENGIE** (Cinnamon rolls, granola bars & yogurts and freshly brewed coffee, specialty hot teas, assorted soft drinks and bottled water)



10:45 a.m. to 11:45 a.m. 5 Interactive & Concurrent Workshops

- AA. Room 20 - How to Optimize Your Energy Strategy to Cut Costs, Increase Resilience and Secure More Sustainable Growth** – Joe Hayden, *Vice President*, **GridBeyond**, Houston, TX
- BB. Woody Hayes A - AEP Ohio (Ohio Power Company): Significant Development Impacting Electric Rates** – James Loder, *Director of Energy Management*, **Pixelle Specialty Solutions LLC**, Spring Grove, PA; Jaime Mayhan, *Director – Regulatory Services*, **Rich Williamson, Regulatory Pricing & Analysis Manager**; Curt Heitkamp, *Regulatory Case Manager*, and Michael McCulty, *Regulatory Consultant Principal*, **American Electric Power/AEP Ohio**, Columbus; Katie Emling, *Engineer*, **Brakey Energy**, Chagrin Falls; and David F. Proaño, *Regulatory Counsel*, **Ohio Energy Leadership Council (OELC)** and *Partner*, **BakerHostetler LLP**, Cleveland
- CC. Room 21 - Best Practices for Backup Energy: Balancing Sustainability, Reliability and Cost** – Matthew Maiers, *Global Account Director – Manufacturing*, **Enchanted Rock**, Houston, TX
- DD. Room 22 - Best Energy Efficiency Practices ... Slash Your Energy Costs with LED Lighting Retrofit Systems** – Tomas van Stee, *Founder & CEO*, **EnPowered**, Kitchener, Ontario & Columbus; and James Ziegler, *Founder & Owner*, **Ohio Energy Management, Harrington Electric Co.**, Cleveland
- EE. 3rd Floor – Room 30 - Energy Reduction Innovation - Staying Ahead of the Curve by Plugging into New Technologies and Regional Ecosystems** – Jing Lyon, *Entrepreneur Programs Director*, **BRITE Energy Innovators**, Cleveland

11:45 a.m. **Luncheon** sponsored by the **Ohio Energy Leadership Council (OELC)**, *the Premier Advocate for Ohio's Largest Energy Users* (Arugula salad with strawberries, cucumbers, slivered almonds, feta cheese and raspberry vinaigrette; chicken breast with mushroom demi glaze; broccoli and mashed potatoes; cheesecake with fresh seasonal berry topping; ice tea, water and coffee)



12:15 p.m. *Introductions:* David F. Proaño, *Regulatory Counsel*, **Ohio Energy Leadership Council** and *Partner*, **BakerHostetler LLP**, Cleveland *Keynote:* **Your PUCO at Work** – Jenifer French, *Chairperson*, **Public Utility Commission of Ohio (PUCO)**, Columbus

12:45 p.m. **Skyrocketing Prices: Ohio's Natural Gas Utilities Roundtable** – Glenn S. Benson, *Partner*, **BakerHostetler LLP**, Washington, D.C.; Daniel A. Weekley, *President & General Manager-Ohio Distribution*, **Dominion Energy Ohio**; Andrew Duckworth, *President & Vanessa Hamilton, Executive Vice President, Business Development*, **Utility Pipeline Ltd.**, Canton and Paul Leanza, *Director, Gas Supply*, **IGS Energy**, Dublin

1:45 p.m. **Break**

2:00 p.m. to 3:00 p.m. 2 Interactive & Concurrent Workshops

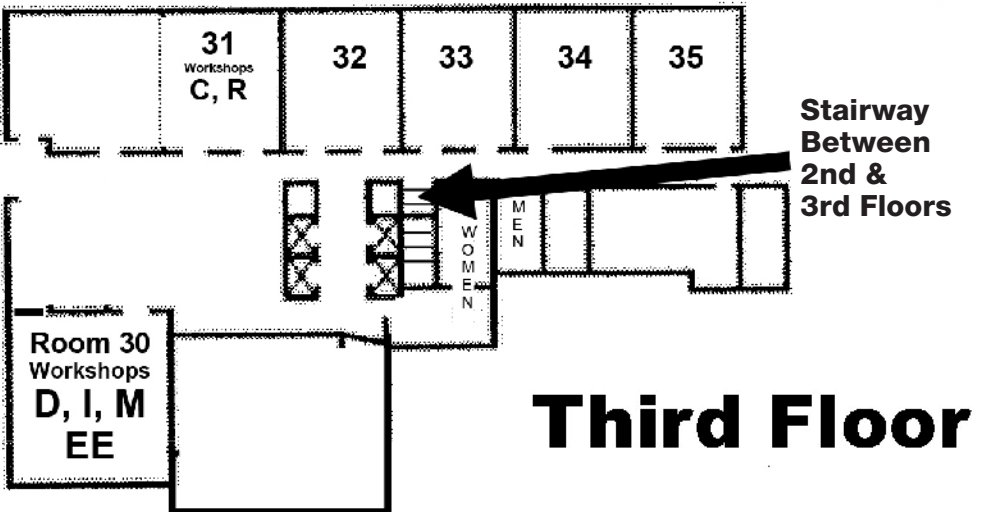
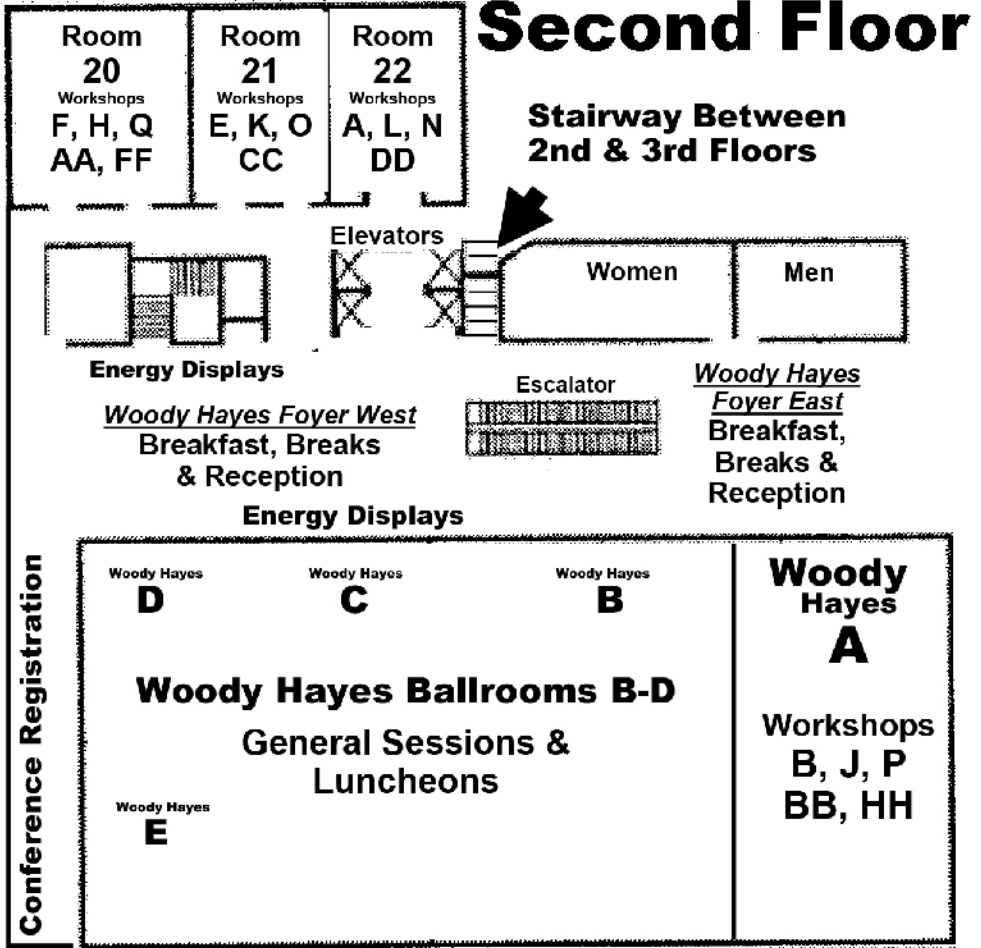
- FF. Room 20 - Energy Market Price Trends and Effective Energy Management & Cost Reduction** – Thomas Sherman, *CEM, CEA, CDSM, CCASS, President*, **Sustainable Energy Services, Inc.**, Westlake
- HH. Woody Hayes A - Technology Advancements ... Optimizing Value from Incentives for Solar + Energy Storage Systems** – David J. Braun, *Vice President*, **Intelligent Generation**, Chicago, IL

3:00 p.m. **Conference Adjournment**

Thank you for attending the 27th Annual Ohio Energy Savings & Management Conference. Please pick up your **certificate of attendance** at registration before you leave and take a moment to complete the conference **evaluations**.

27th Annual Ohio Energy Savings & Management Conference

The Columbus Renaissance Hotel



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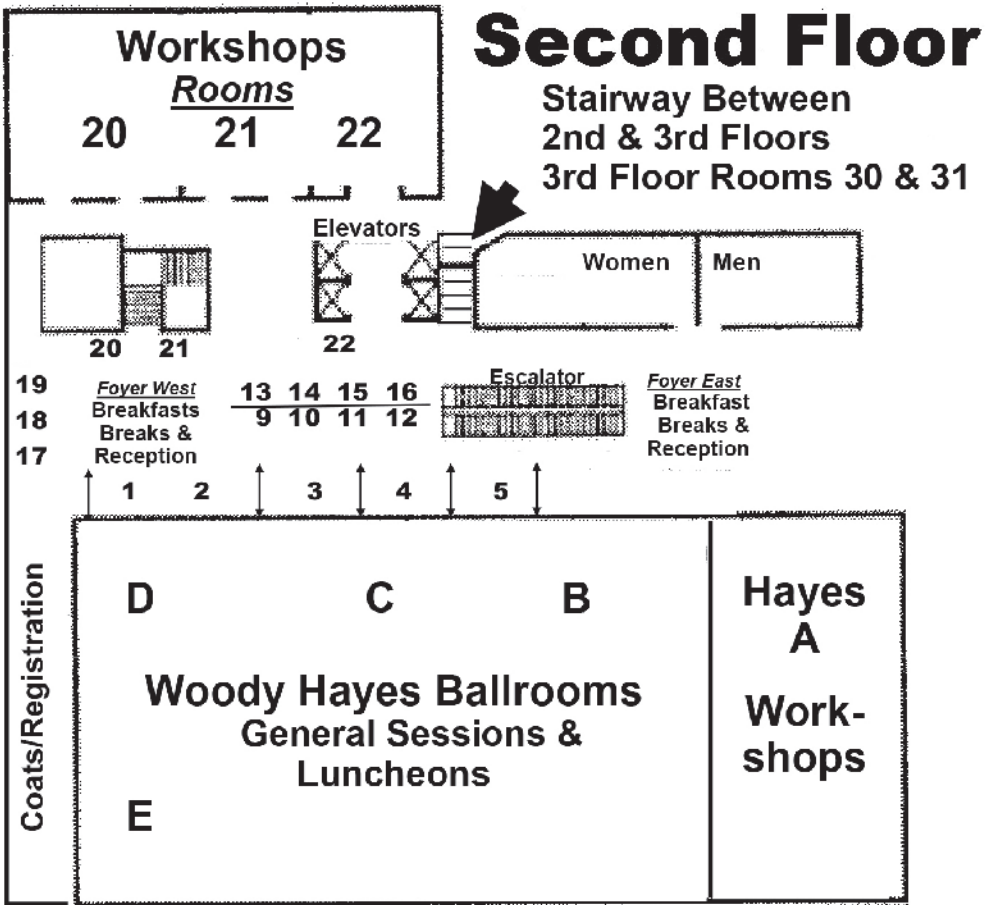


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- 1 - EnPowered
- 2 - Ohio Energy Leadership Council (OELC) & BakerHostetler
- 3 - Dynegy
- 4 - AEP Energy
- 5 - Lathrop Trotter
- 9 - ENGIE
- 10 - Amerex Energy
- 11 - Waibel Energy Systems
- 12 - Energy Harbor

- 13 - Brakey Energy & Brakey Law
- 14 - GridBeyond
- 15 - Enchanted Rock
- 16 - Siemens Smart Infrastructure
- 17 - Constellation
- 18 - Graphet/EETM/ODOD
- 19 - Intelligent Generation
- 20 - Calpine Energy Solutions
- 21 - Melink Solar
- 22 - Enel North America